



Dr Michelle Deaker
Managing Partner
Andover Venture Partners

Dr Michelle Deaker is the Managing Partner of Andover Venture Partners following the merger of her venture capital company OneVentures with Andover Group, a boutique investment bank with offices in Sydney and Washington DC. Andover Venture Partners specialises in investments in Clean Technologies, IT&T/ New Media and life science sectors.

Michelle established OneVentures in 2006, coming into the venture capital industry as a successful entrepreneur. Her company, E Com Industries as owners and operators of www.giftvouchers.com, became the leaders in prepaid, gift card and electronic voucher technologies in Australia. Within 6 years the company was providing services for over 80% of the retail market, undertaking early offshore expansion and managing retail fund liability of \$700m per annum. E Com was acquired in December 2005 by a UK PLC delivering IRRs of approximately 70% and returning over \$30m cash to investors.

Michelle has founded two IT companies and has worked in the IT and online space since 1996. Prior to that she has over 10 years experience in clean technology research and development with Australian Universities and the CSIRO.

Michelle double majored in Physics and Chemistry with a physics major in solar physics. As the recipient of multiple scholarships with the Commonwealth and CSIRO Institute of Natural Resources and Environment, Michelle developed new techniques in water quality analysis and subsequently worked for the Water Research Centre in Canberra. She has a Bachelor of Science with 1st Class honours, Master of Science and Doctor of Philosophy (Applied Science).

Through her interest in high growth companies, Michelle has provided advice for, invested in and raised capital for emerging technology companies. Michelle is actively involved in Board and Advisory positions with the OneVentures portfolio companies; Mi-Pay (London, UK), Datacastle (Seattle, US) and AdGent007 (San Francisco, US). She is also a Director of two not for profit companies McDonald College and Round It Up Australia. Michelle enjoys distance running, skiing, swimming, dancing, writing poetry and sharing fine food and wine with friends. Most importantly, Michelle is a dream believer.