

Dr John P. Kapeleris

BSc (Hons), GradDipMgt, MBA, DBiotech, MASM, FAIM, MAICD

Dr John Kapeleris is Director of Commercialisation and Deputy CEO at the Australian Institute for Commercialisation (AIC) and was responsible for establishing and running the AIC's TechFast Program – "Accelerating Technology Transfer and Diffusion using a Market-pull Approach".

John has over 17 years experience in the Biotechnology Industry having held a diverse range of roles including R&D Manager, Quality Manager, Business Development Manager, VP Sales and Marketing and Deputy CEO at Panbio Ltd.

In his current role he has assisted numerous organizations achieve commercial outcomes from their ideas and product opportunities. He has been involved in the successful negotiation of numerous technology transfer, licensing and distribution deals. He has worked on a number of projects including, IP farming for a number of diverse technologies, developing a commercialisation of IP framework, advising on strategic IP management, raising capital for small enterprises and advising organizations on the most appropriate commercialisation pathways. He has also been involved in conducting industry/market research, assisting start-up businesses and contributing to innovation policy, through strategic workshops and as an advisor on a number of committees and think tanks.

John currently holds a BSc (Hons) in Microbiology, a Graduate Diploma in Management (Marketing) and an MBA (Technology Management). John was awarded a Doctor of Biotechnology from the University of Queensland, where he currently holds an adjunct Associate Professorship.

His interests include knowledge management, creativity and innovation and how these are leveraged to gain competitive advantage.

John is the co-author of the book titled "Innovation and Entrepreneurship in Biotechnology – An International Perspective" which was released in early 2006 and has written numerous publications on innovation, knowledge management and biotechnology.