

## **Nigel Hall**

### **Entrepreneur in Residence**

#### **Innovation Centre Sunshine Coast**

Nigel Hall is the Entrepreneur in Residence at the Business Incubator of the Innovation Centre Sunshine Coast Ltd and an investor in start-up and small businesses. He is a Director at several companies, including RHEquity, NuSteel Homes Qld and Brushmore.

Prior to joining the Innovation Centre Sunshine Coast, Nigel was Managing Director of Equator Investments Pty Ltd, a VC advisory and seed capital provider focussed on investments in early stage financial services and telecommunications providers, in Cape Town, South Africa.

In 1998, Nigel founded HighwayOne Germany and became CEO of the European network operator and data service provider, with 250 employees and 800 POPs. HighwayOne was sold to Telefonica, the Spanish incumbent, in December 2001.

In 1994 he joined Norbert Posch to start Xpedite Systems Germany, a data and telecommunications services company, where he was COO and CFO. The business grew rapidly and was exited by trade sale to Premiere Technologies of Atlanta in 1997.

Nigel began his career at Ernst & Young in Germany and then joined Biosym Technologies, a Molecular Design software company, where he was responsible for the European finance function. Nigel left Biosym following a trade sale to Corning Inc.

Nigel has been involved in raising over A\$160 million in funding for various businesses since 1994.

Nigel, with undergraduate degrees from UK and German universities, received his MBA in International Business from Clemson University, South Carolina, USA.